



WWW2.GERDAU.COM/METALS-RECYCLING

# GERDAU METALS RECYCLING

# METALS RECYCLING MADE EASY.

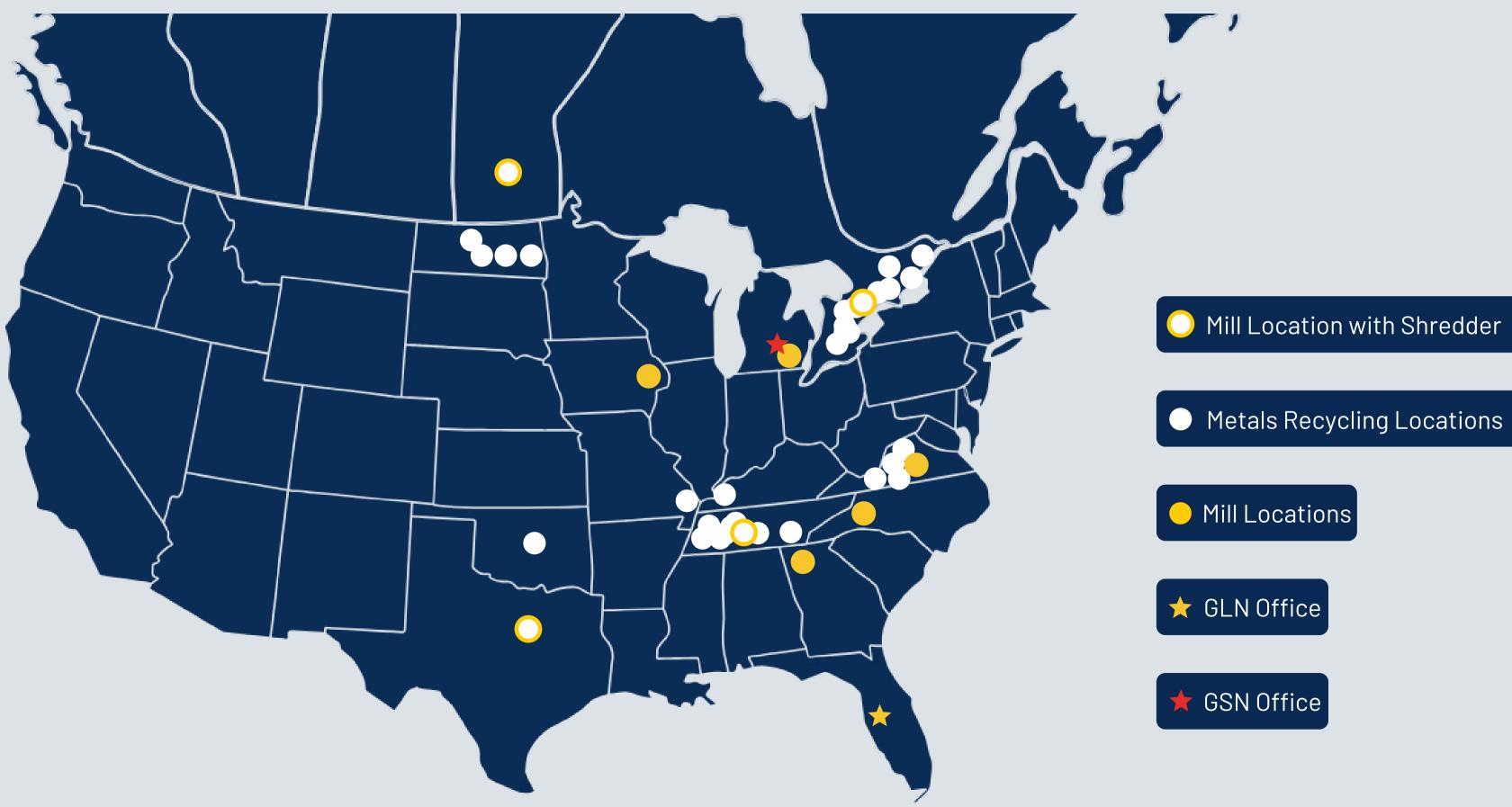


# WHO WE ARE

- Over 120 years of experience
- Operations in 7 countries
- 30,000 employees
- Major producer of long steel and one of the world's largest suppliers of special steel
- Largest recycler in the communities where we operate
- Publicly traded (NYSE: GGB)







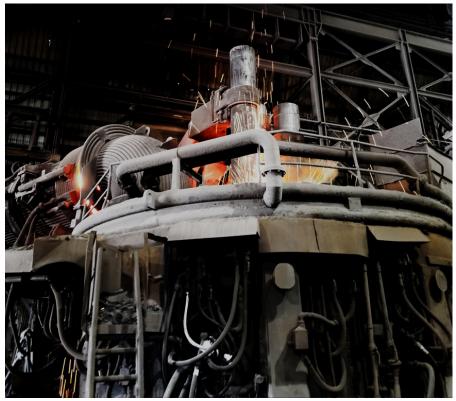


#### Each year, Gerdau transforms more than 11 Million metric tons of recycled scrap metal into new, world-class steel products.



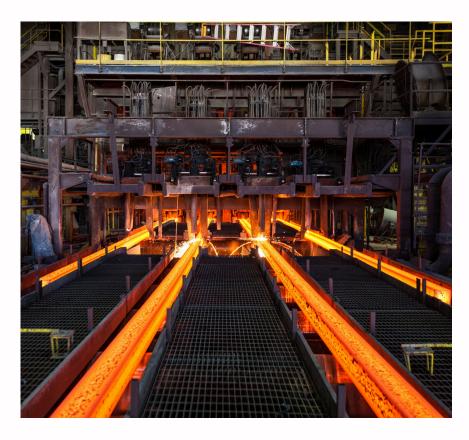
# Scrap

Scrap metal is processed into a meltable size by shearing, torching, or shredding.



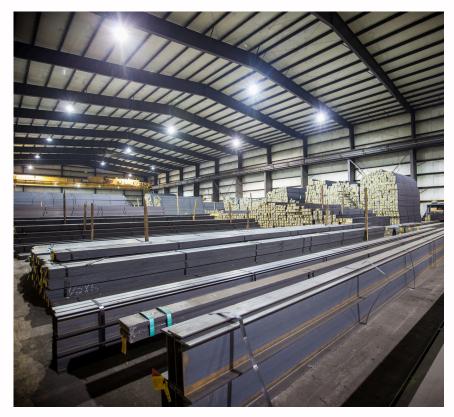
# Melting

Recycled steel scrap is melted into liquid steel using high-powered electric arcs in our electric arc furnaces.



# Casting

Liquid steel is cast into a semi finished product (billets) before being rolled into finished products.



### **Finished Product**

Our North American facilities produce a wide range of finished products from beams, to elevator guide rails.

#### **ENVIRONMENTAL RESPONSIBILITY** GE

Gerdau integrates green practices into our operations. Through initiatives including waste reduction, sustainable purchasing, pollution prevention, energy efficiency, and alternative transportation, we strive to lessen our impact on the environment.



# Recycling

96% of the steel we produce is made from recycled scrap metals.



# Water Reuse

Gerdau reuses 98% of the water used in the steel making process.



### Co-products

Gerdau reuses 93% of our coproducts, which are by-products of our manufacturing process, and we donate the remainder to help improve roads in areas near our operations.



#### Systems

Gerdau mills have modern dust removal systems that capture particles generated in the steel production process. This filtered material is a co-product used by other industries.





Panama Canal, Panama Gerdau Sheet Piling

Wind Turbines, Global Gerdau Special Bar Quality



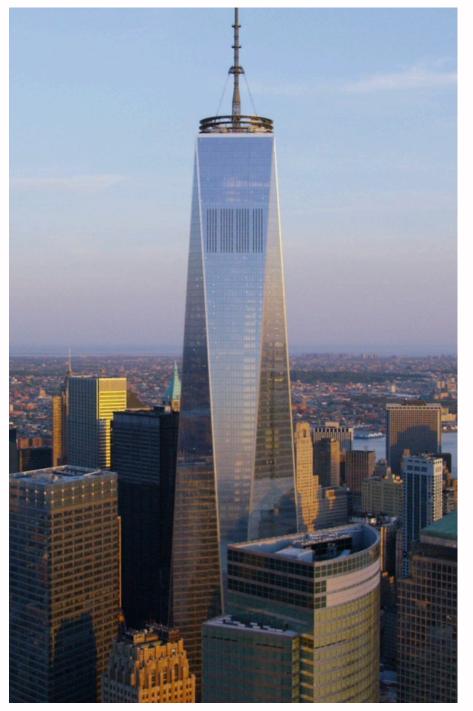
Gerdau Guide Rails

Eiffel Tower, Paris

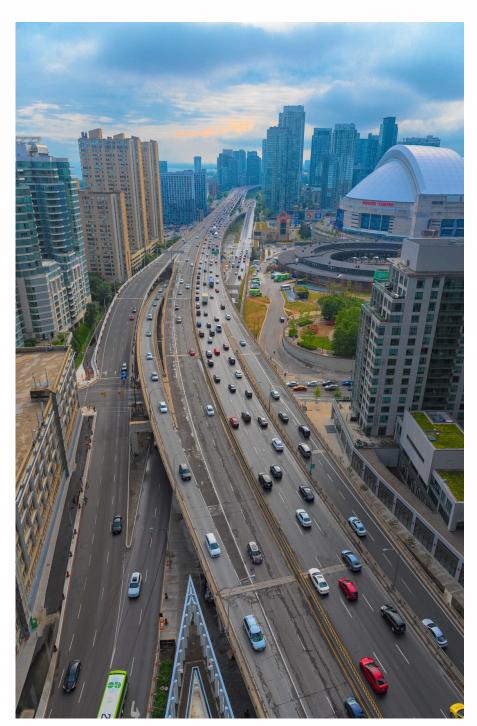
From bridges and roads, to skyscrapers and international landmarks, Gerdau steel is all around us. Turning old into new.



# ...TO RIGHT HERE IN NORTH AMERICA



#### One World Trade Center, NY Gerdau Rebar



Gardiner Expressway, ON Gerdau Angles



Recycled Steel



Recycled Steel

# Football Sculpture, TX

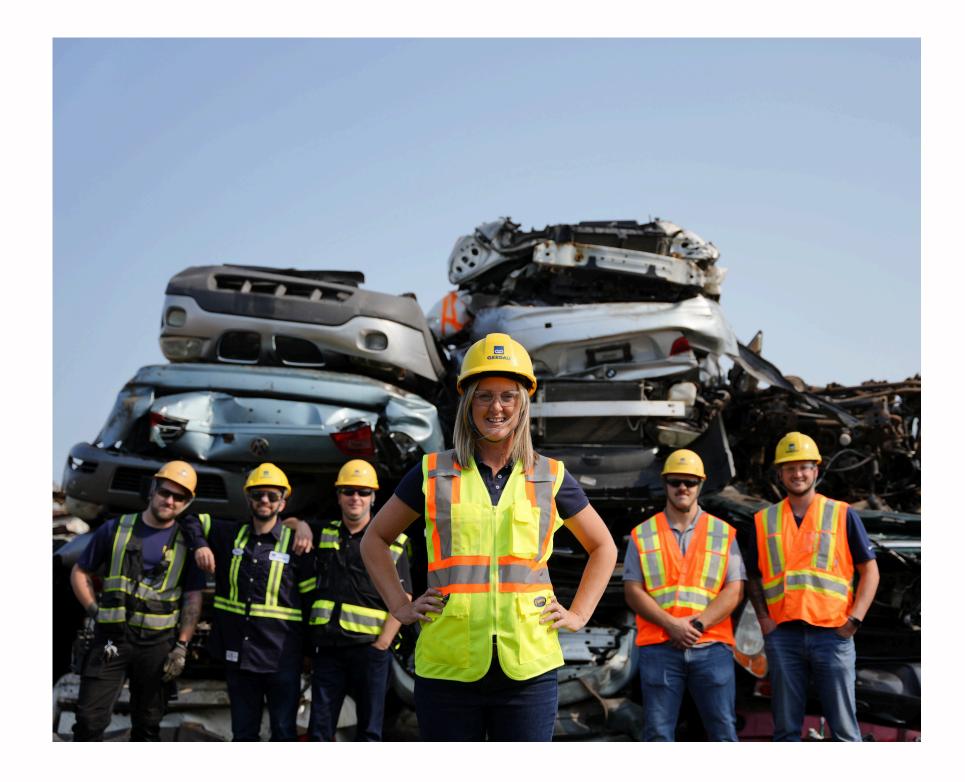
Football Sculpture, FL

From some of the tallest buildings in the world to supporting the sports we love, Gerdau steel is all around us. Turning old into new.



# PRICING AND CUSTOMER SERVICE YOU CAN TRUST

Our customers rank our people as the #1 reason they do business with us. We strive to be our customers first choice when it comes to metals recycling. We value long-term partnerships and will consistently pay you a fair price for your scrap metal.





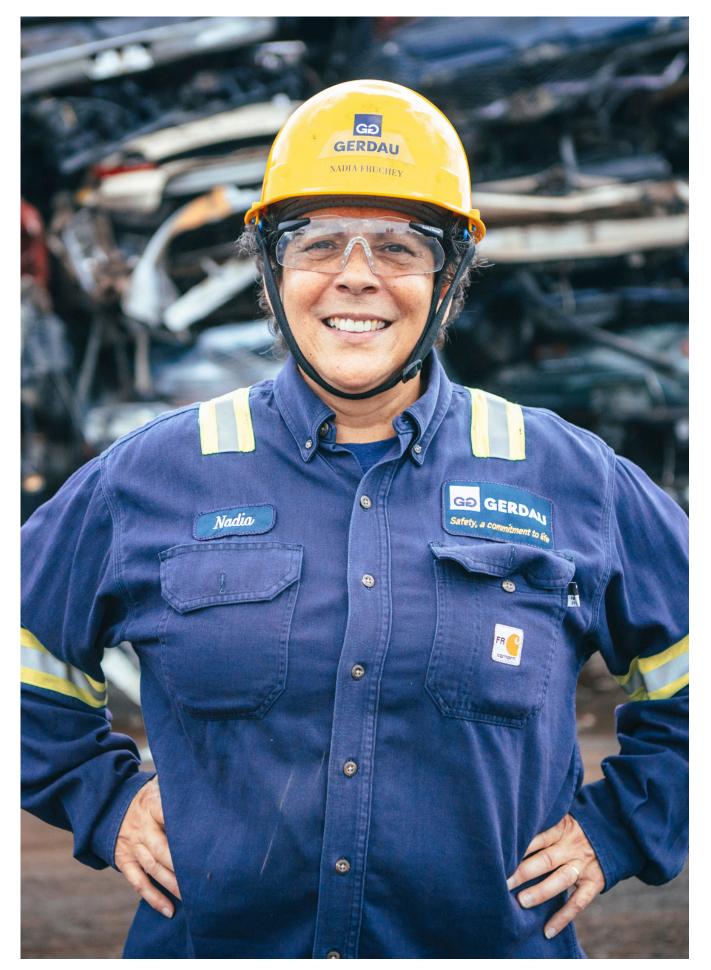


# WHAT WE BUY

- Aluminum • #1 Heavy Melt
- Borings
- Bundles
- Busheling
- Car Bodies
- Plate & Structural
- Shredder Feed
- Steel Turnings
- Tire Wire

- We buy all Ferrous and Non-Ferrous grades of scrap metal, such as:
  - Brass
  - Carbide
  - Copper
  - Electric Motors
  - Inconel
  - Stainless
  - Titanium
  - Tool Steels
  - If your material is not listed, chances are we still want it. Contact your Gerdau representative for grades we accept by location.





# **OUR COMMITMENT TO YOU**

- Relationship and trust driven approach to business
- Transparent pricing with flexible options
- Detailed reporting and and auditable shipment details
- We are an end user full destruction of material guaranteed
- From logistics to automatic payment we take care of it all



# WE'RE HERE TO HELP

We can arrange transportation via rail, truckload, or even by ocean. We also offer bin drop off and pick up service for various loads and sizes. Our logistics solutions are custom-tailored to your needs.





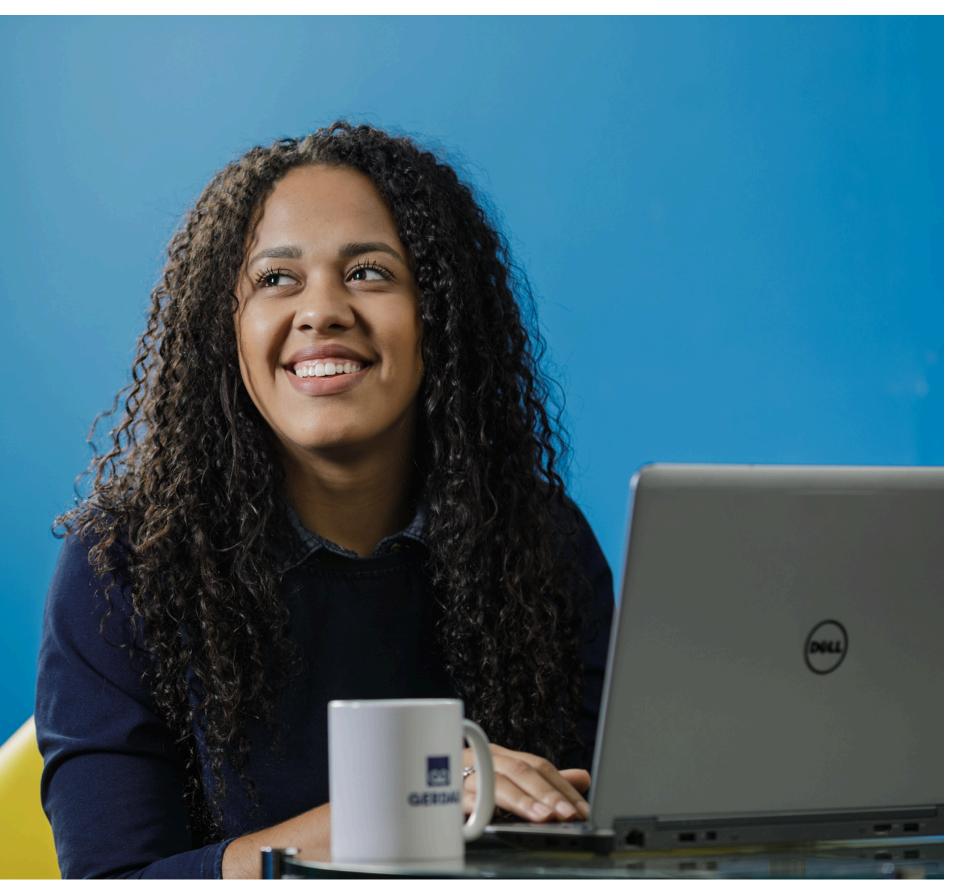
#### **FROM BIN SERVICE**

All you have to do is let us know when it's full - we'll take care of the rest so that you can focus on your business.

#### **TO EVERYTHING ELSE**

From trucking to rail, and even mobile services, our team of logistics experts are there to support you.





# MANAGE YOUR SCRAP WITH OUR SCRAP VENDOR SYSTEM (SVS)

You'll have transparent and detailed reporting at your finger tips:

- View scrap contracts
- Access scale tickets
- Reconcile shipments details
- Track your payments



Cambridge, ON A: 1050 Main Street T: 519-820-4393

Cornwall, ON A: 3000 Copeland Drive T: 613-933-1119

Fair Road Location, ON A: 53 Fair Road T: 519-826-9166

Guelph, ON A: 200 Dawson Road T: 519-836-9697 ext. 3127

Lindsay, ON A: 558 Halter Road T: 905-242-8736 London, ON A: 2025 River Road T: +1-519-455-4639

Mississauga, ON A: 3418 Mavis Road T: 905-277-4711

Napanee, ON A: 484 County Road 1 T: 613-847-1883

Oshawa, ON A: 500 Waterloo Street T: 905-576-7868

Ottawa, ON A: 5402 Old Richmond Road T: 343-585-5387 Toronto, ON A: 55A Fenmar Drive E: torontomanagement@gerdau.com T: 416-745-3233

Brantford, ON A: 144 Mohawk St T: 226-227-9964

Access our online location finder at <a href="http://www2.gerdau.com/metals-recycling">www2.gerdau.com/metals-recycling</a>

# **STEEL MILLS**

Monroe, MI A: 3000 E. Front Street E: andrew.callahan@gerdau.com T: 813-460-9073

Whitby, ON A: 1 Gerdau Court E: jason.murphy@gerdau.com T: 289-387-0762

# SHREDDERS

Whitby, ON A: 1 Gerdau Court E: jason.murphy@gerdau.com T: 289-387-0762



Bismarck, ND A: 1320 Airport Road T: 701-223-0339

Minot, ND A: 58010 Highway 2 East T: 701-852-4441

# SHREDDERS

Selkirk, MB A: 1 Railway Street E: jason.teerhuis@gerdau.com T: 204 223-0334

Fargo, ND A: 3240 Main Ave T: 701-232-2429 ext. 103 Winnipeg, MB A: 314 Dawson Road North T: 204-231-4017

Jamestown, ND A: 1510 10th Street SE T: 701-252-0110

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# **STEEL MILLS**

Selkirk, MB A: 1 Railway Street E: jason.teerhuis@gerdau.com T: 204 223-0334

Wilton, IA A: 1500 3rd Street West E: lisa.cipriano@gerdau.com T: 204-771-1736



# SHREDDERS

Jackson, TN A: 645 Gerdau Drive T: 731-664-9091

McKenzie, TN A: 1336 Bell Store Road T: 731-352-5888

Paris, TN A: 2605 State Hwy 69 S T: 731-642-1481

Trezevant, TN A: 75 Park Street T: 731-423-5298

Milan, TN A: 5 Concord Cades Road T: 731-686-2500

Scott's Hill, TN A: 9780 TN-114 T: 731-549-2234

Sikeston, MO A: 2199 Garwood Avenue T: 573-471-5812

Murray, KY A: 1990-KY-121 T: 270-227-5579

Dyersburg, TN A: 840 Samaria Bend Road T: 713-288-0882

Union City, TN A: 1324 US-51 T: 731-885-7900 Jackson, TN A: 801 Gerdau Ameristeel Road E: brooke.kiestler@gerdau.com T: 731-345-7898

Midlothian, TX A: 300 Ward Road E: shawn.eddy@gerdau.com T: 513-600-2786

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# **STEEL MILLS**

Fort Smith, AR A: 5225 Planters Road E: and rew.dean@gerdau.com T: 479 259-7979

Jackson, TN A: 801 Gerdau Ameristeel Road E: brooke.kiestler@gerdau.com T: 731-345-7898

Midlothian, TX A: 300 Ward Road E: shawn.eddy@gerdau.com T: 513-600-2786



# **STEEL MILLS**

Charlottesville, VA A: 100 Meade Ave T: +1-434-296-6465 Roanoke, VA A: 2580 Broadway SW T: 540-981-1211 Cartersville, GA A: 384 Old Grassdale Road NE E: john.miller2@gerdau.com T: 470-514-7150

Chattanooga, TN A: 2912 South Market Street T: 423-648-4551 South Boston, VA A: 2171 Bill Tuck Hwy T: +1-434-517-0715

Charlotte, NC A: 6601 Lakeview Road E: justin.beverley@gerdau.com T: 704-577-1917

Lynchburg, VA A: 991 Lawyers Road T: 434-579-7353 Oklahoma City, OK A: 6021 Camille Ave T: 405-669-2007

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Petersburg, VA A: 25801 Hofheimer Way E: barry.whitteker@gerdau.com T: 727-422-8872





