


Table 1

| Architectural Billings Index (source: AIA) | | | | | | |
|--|---|--------------|---------------------------------------|---------------------------------------|--|--------------------------------|
| September 2017 | | Score | Three Month through Sept. 2017 | Three Month through Sept. 2017 | Twelve Month through Sept. 2017 | Momentum |
| Category |  GERDAU | | 3MMA Index | Change YoY | Change YoY | 3 mo minus 12 mo change |
| National | | 49.1 | 52.7 | 3.3% | 1.9% | 1.4% |
| Inquiries | | 59.0 | 60.4 | 1.7% | 1.6% | 0.0% |
| Design Contracts | | 52.9 | 53.9 | 5.4% | 1.9% | 3.5% |
| Northeast | | 56.9 | 50.2 | 18.2% | 6.6% | 11.6% |
| Midwest | | 50.4 | 52.1 | 3.9% | 5.6% | -1.6% |
| South | | 54.0 | 55.0 | 0.0% | 0.1% | 0.0% |
| West | | 48.8 | 52.2 | 0.3% | -2.6% | 2.8% |
| Multi-Family Residential | | 51.0 | 53.9 | 2.2% | -1.9% | 4.1% |
| Commercial / Industrial | | 54.0 | 52.6 | 8.8% | 3.1% | 5.7% |
| Institutional | | 51.0 | 52.2 | 2.7% | 2.8% | -0.1% |
| Mixed | | 52.2 | 53.5 | 2.4% | 3.6% | -1.2% |