Growth Rates by Product % Change Year on Year (12 months October 2017) ΑII Merchant GO GERDAU Light Angles & Rebar Wire Rod **Beams Products Bars Channels Shapes** Source: SMA US Mill 12 Months 4.6% 6.6% 9.4% 8.3% 3.0% **-2.1%** 6.4% Year on Year Shipments¹ US Domestic 12 Months 3.2% 2.1% 4.9% 4.6% 2.2% 1.0% 4.0% Year on Year Consumption² Average 12 Import Share of months 20.1% 19.2% 38.4% 12.6% 11.6% 8.4% 12.1% Domestic ending Sept. Consumption 2017 Average 12 Import Share of months 24.2% 40.4% Domestic 22.6% 12.3% 12.9% 8.1% 13.5% ending Sept. Consumption

2016