


Table 1

| Architectural Billings Index | | | | | | (source: AIA) |
|-------------------------------------|---|-------------------------|---------------------------------------|---------------------------------------|--|--------------------------------|
| March 2018 | | March 2018 Index | Three Month through March 2018 | Three Month through March 2018 | Twelve Month through March 2018 | Momentum |
| Category |  | | 3MMA Index | Change YoY | Change YoY | 3 mo minus 12 mo change |
| National | | 51.0 | 52.6 | 2.1% | 2.0% | 0.1% |
| Inquiries | | 58.1 | 60.5 | 0.3% | 2.8% | -2.5% |
| Design Contracts | | 51.5 | 53.3 | 0.7% | 3.7% | -3.0% |
| Northeast | | 49.0 | 48.3 | -6.0% | 2.3% | -8.3% |
| Midwest | | 50.7 | 52.4 | -1.3% | 1.8% | -3.2% |
| South | | 53.2 | 54.0 | 1.1% | 0.9% | 0.3% |
| West | | 53.4 | 55.0 | 10.4% | 5.5% | 4.9% |
| Multi-Family Residential | | 53.4 | 54.7 | 7.4% | 3.7% | 3.7% |
| Commercial / Industrial | | 53.1 | 52.7 | 4.3% | 4.6% | -0.3% |
| Institutional | | 49.7 | 51.2 | -3.4% | 0.4% | -3.8% |
| Mixed | | 51.1 | 50.6 | -1.5% | 2.2% | -3.8% |